

Reimagining ERP Solutions

Boost your Business Productivity



ENTERPRISE RESOURCE PLANNING



<https://3qerp.com/>



ABOUT US



We are a Technology Solutions company operating from **Lower Parel, Mumbai**. We have clients from National as well as International arena.



In alignment with new technologies and business models that steer companies across sectors, we at FFT, with our qualitative products and researched services, help business leaders manage everything from operations to people and technology like a pro.



With more than 10 years of experience in the IT industry, we are committed to diversifying technology to help Indian companies boom and squeeze out the best from technology.



For more details:

[Visit Our Website](https://3qerp.com/)



OUR NUMBERS

We're experienced in giving Robust and Viable Technology Solutions



300+

Projects Completed



1000+

Satisfied Customers



10+

Expert Consultants



15+

Cumulative Years of
ERP Implementation



SOME OF OUR CLIENTS



Why Choose 3Q ERP for Transforming Your Business



Easy and Complete Customization to replicate your Business processes on Cloud

“

We believe that our base modules serve as the crust with Customizations being the toppings. Hence the ERP prepared would be a Perfect fit for your Company only.”



While an ERP helps in improving efficiency of business activities, we strongly believe in the philosophy **“Different Strokes for Different Folks”**. Every Organization despite being in one industry has varied ways of functioning than any other.



CASE STUDIES

Some of our experiences you may relate with:



[Manufacturing – Machine Manufacturing](#)



[Distribution / Trading – Pump Distribution](#)



[Trading – Veneer Trading](#)



[Core Manufacturing – Cable Manufacturing](#)



Gold Refinery Case Study



Rajesh India Manufacturing Pvt Ltd (formerly known as Rajesh Enterprises)



Company Overview



Industry:

Manufacturer of Gold, Silver, and ETP Refinery machines



Website:

goldrefineryunits.com



Teams Involved:

Sales, Service, Production, Purchase, Quality Check, Inventory, Dispatch, Accounts (CAs), HR



Strength:

140 members



Key Challenges

- **Lack of Synergy Between Teams:** No streamlined communication or shared workflows.
- **Lead Management Issues:** Leads were getting lost due to improper tracking and follow-ups.
- **Accountability Gaps:** Delays in task assignments and unclear responsibility across teams.
- **Inventory Management:** No system to track inventory allotment for purchase orders, production, or order-wise tracking.
- **After-Sales Service:** Difficulty in assigning service personnel and spare parts.
- No integration with Accounts, Finance, and Payroll.



Gold Refinery Case Study



Implementation & Measurable Outcomes



Transforming Operations with 3Q ERP



ERP Modules Deployed

- 1 CRM and Sales Management:** Streamlined lead tracking and improved follow-up processes for new sales and after-sales service.
- 2 Purchase, Inventory, and Order Tracking:** End-to-end visibility into inventory allotment, purchase orders, and order-wise tracking.
- 3 Production and Quality Check:** Enhanced coordination for workflow efficiency and quality assurance.
- 4 After-Sales Service Management**
- 5 Accounts, Payroll, and Finance – Completely replaced Tally**
- 6 HR and Payroll:** Automated payroll linked to attendance for factory workers, office staff – integration with faceless biometrics

Gold Refinery Case Study



Implementation & Measurable Outcomes



Active Users

80–100

across all teams.



Implementation Timeline

120–150

working days.



Results Achieved



Team Synergy: Improved collaboration across Sales, Production, and After-Sales Service teams.



Lead Management Efficiency: 100% lead tracking and follow-up ensured no leads were lost.



Order Fulfillment Accuracy: Real-time tracking reduced order delays by 25%.



After-Sales Service Excellence: Faster issue resolution with linked spare parts and service assignments, enhancing customer satisfaction.



Pump Distribution Case Study



Company Name: Union Enterprise Pvt Ltd



Sector: Pump Industry



Core Services: Pre-Sales Consultation, Distribution, After-Sales Service



Company and Product Portfolio: Over 25,000+ products, 2000+ Customers and 5+ related companies



Challenges

- 1 Lead Management
- 2 Order Placement and Inventory Management
- 3 Financial Recording
- 4 Product Volume and Stock Management
- 5 Invoice Standardization
- 6 Internal Communication
- 7 After-Sales Service Management

Pump Distribution Case Study



How our ERP Transformed UEPL's Operations:

- ✓ Implemented a **centralized CRM module** that integrates leads from multiple sources into a single dashboard.
- ✓ Streamlined order placement and inventory reservation with automated stock tracking and PO creation.
- ✓ Automated **recording of purchase and sale impacts, including TDS, GST,** and other compliance requirements.
- ✓ Created a product catalog and automated inventory system to handle over **25,000 SKUs** efficiently.
- ✓ Implemented standardized invoice templates, ensuring consistency and compliance.
- ✓ Provided an **internal communication system** integrated within the ERP to keep employees connected across workflows.
- ✓ Enabled **AMC management** and service request tracking, with automated allocation of service personnel.

Veneer Industry Case Study



Company Name:

Elite Building Materials Pvt Ltd



Sector:

Veneer Industry



Core Services:

Distribution of global brands
like Tabu and Salice



Company and Product Portfolio:

Over 5,000+ products



Challenges

- 1 Lead Management
- 2 Product Pricing, Brand wise
- 3 Order Placement
- 4 Simultaneous Purchase Order Management
- 5 Product Volume and Stock Management
- 6 Invoice Standardization
- 7 Order Status



Veneer Industry Case Study



How our ERP Transformed EBM's Operations:



Implemented an **end-to-end lead-to-order management system**, ensuring every inquiry is captured, tracked, and converted seamlessly.



Enabled **centralized order processing** with complete visibility across sales teams, distributors, and branch operations.



Built an **order-to-purchase-order mapping workflow**, linking each customer order directly to the relevant distributor PO for accurate fulfilment.



Automated **dynamic product pricing and rate management**, allowing quick updates across regions and customer categories.



Integrated **billing and invoicing modules**, ensuring standardized documentation and faster transaction processing.



Deployed a robust **employee attendance and workforce tracking system**, improving internal discipline and payroll readiness.



End-to-End
Visibility



Smart
Pricing



Accurate
Billing



Workforce
Excellence

Veneer Industry Case Study



How our ERP Transformed EBM's Operations:



Enabled **intercompany and inter-branch stock transfers**, streamlining inventory movement between India and UAE locations.



Consolidated all branches into **one unified ERP platform**, eliminating duplicate systems and improving cross-border coordination.



Provided real-time dashboards for **sales, stock, dispatch, and billing**, helping management make faster decisions.



Ensured **smooth scalability** for Elite's growing operations across multiple geographies under a single system.



Cable Manufacturing Case Study



Company Name: Bhuwal Insulation Cable Pvt. Ltd.



Sector: Electrical Cables & Wires Manufacturing



Core Services: Manufacturing, supply & export of specialty insulated cables and wires for industrial, marine, power, and high-temperature applications.



Company and Product Portfolio:

- Wide range of electrical cables and wires including silicone, PTFE, rubber, XLPE, EPR & fiberglass insulated cables.
- Power, control, welding, high voltage, marine, and specialized cables.
- Customized cable manufacturing to international standards.



Challenges:

- 1 Lead Management & Inquiry Tracking
- 2 Mobile Application Requirement
- 3 Order Management & Execution
- 4 Manufacturing Workflow Control
- 5 Raw Material & Inventory Management
- 6 Purchase & Vendor Coordination
- 7 Factory & Production Planning

Cable Manufacturing Case Study



How our ERP Transformed BICPL's Operations:



Implemented a **centralized lead and inquiry management system**, ensuring every customer requirement is tracked from first contact to closure.



Enabled **end-to-end order management**, streamlining order confirmation, execution, dispatch, and delivery status visibility.



Integrated **manufacturing workflow and production planning**, helping monitor job cards, batch progress, and factory scheduling.



Automated **raw material and finished goods inventory tracking**, reducing stock mismatches and improving availability.



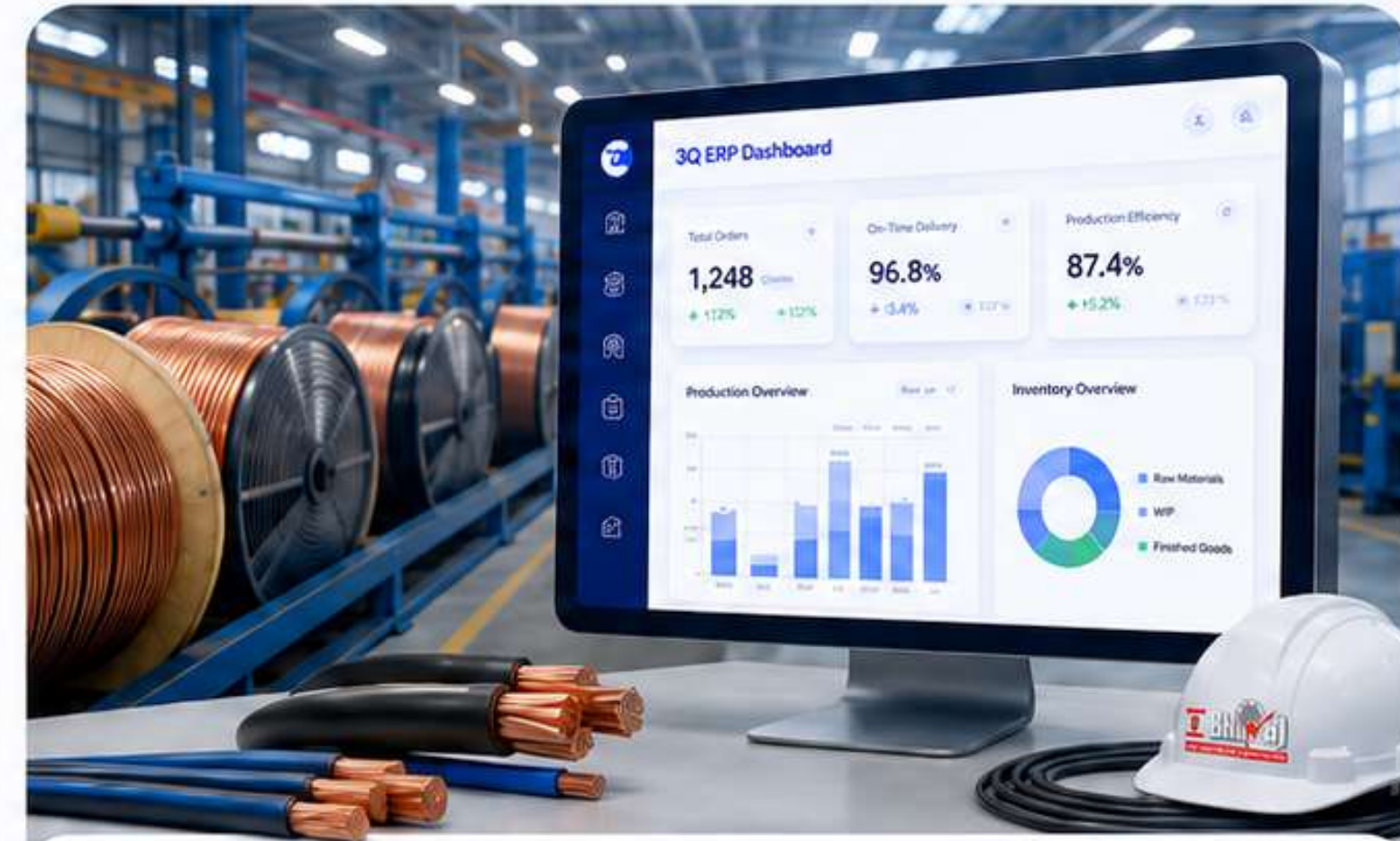
Streamlined **purchase and vendor management**, ensuring timely procurement of copper, insulation materials, and critical supplies.



Introduced a **factory operations module**, aligning production output with sales demand and delivery timelines.



Implemented **employee attendance and payroll integration**, improving workforce monitoring across office and shop-floor staff.



Centralized
Lead & Inquiry
Management



End-to-End
Order
Management



Manufacturing
Workflow &
Production Planning



Inventory
Tracking



Purchase &
Vendor
Management



Attendance &
Payroll
Integration



Pricing Model

Our pricing model is designed to be straightforward and adaptable to your needs.

It includes:

1



1. One-Time License Fee (Development and Integration Fee):

- This covers the initial setup, customizations, and integrations with our base ERP modules to align with your business requirements.
- Pricing varies depending on the level of customization and the complexity of reporting capabilities required by the organization.

2



2. Server and User Costs:

- Server hosting and maintenance are managed by customer, allowing full control over data and scalability.
- Configuration is based on the number of active users, providing flexibility to scale as your team grows.

3



3. Annual Maintenance Charges (AMC):

- We offer a one-year warranty period for any fixes or minor adjustments.
- After this period, an annual maintenance charge (AMC) covers support, updates, and enhancements, ensuring the system remains up-to-date and continues to perform optimally.



CRM AND SALES MANAGEMENT



3Q ERP CRM software allows an organization to effectively manage the entire lifecycle of the customer relationship. It helps in managing the interaction with potential as well as existing customers. From lead generation till Quotation generation with follow-up, to Order Confirmation, Invoice Generation and Payment Collection, all of this can be effectively managed using our CRM.



Modules in CRM and Sales Management:



CRM

- Dashboard and Classification - Lead Management
- Classic Quotation Document Generation
- Follow Up Management
- Automated Calling List for Employees
- Customer Support Tracking



Sales Management

- Customer Creation and Management
- Order Management (to Production)
- Sales Invoice Generation (Classic Print)
- Accounts Receivable Entry and follow up



*All modules have approval checkpoints as per hierarchy



PROCUREMENT AND PURCHASE



3Q ERP Purchasing module streamlines procurement of required raw materials. It automates the processes of identifying potential suppliers, negotiating price, issuing purchase orders to suppliers, and managing billing processes. The purchase module is tightly integrated with inventory control and production planning modules, and is often integrated with supply chain management software.



Modules in Procurement and Purchase:

- Purchase Requisition Generation
- Vendor Quotation Comparison
- Purchase Order Generation (Classic Print)
- Purchase Order and Supplier Management
- Purchase Bill Generation
- Accounts Payable Entry and Management



*All modules can have approval checkpoints as per hierarchy



PRODUCTION & INVENTORY MANAGEMENT



An ERP inventory management system provides the entire organization with real-time inventory information. This is a critical capability for businesses that intend to expand, have complex workflows or supply chains, require advanced automation, operate in 'just in time' mode, sell a large number of products, or simply want to maximize their inventory investments.



Modules in Inventory Management:

- Material Creation
- Rack Management
- Inward, Outward Management
- Inventory Tracking
- Material Requirement Planning
- Barcode Scanning



ACCOUNTING AND FINANCE



3Q ERP facilitates simple management of accounts and related activities. 3Q ERP also ensures accurate calculation of GST for business owners who want to keep an eye on their invoices, inventory, bank transactions, assets & liabilities, cash inflows / outflows, P & L account, and overall reports while keeping their finances organized.

Our ERP provides detailed and precise accounting records and documents (i.e. invoices, records, accounts, GST returns, etc.) that conform to regulatory standards and formatting, and submit timely reports to the Tax Authorities.



Modules of Finance and Accounts are:

- Ledger Creation
- Journal Entries
- GST Dr/Cr Note
- Automation of Trial Balance
- Automation of Profit & Loss Statement
- Automation of Balance Sheet
- Bank Reconciliation
- GST Reconciliation
- Bank Statement



HR and PAYROLL MANAGEMENT



3Q ERP's HRMS module is specially designed and performs the below functions of human resource management with more ease and efficiency

- Recruiting and managing employees and attendance
- Tracking leaves and expenses
- Handling onboarding, training and appraisal



Modules of HR and Payroll Management are:

- Employee management
- Automated Attendance
- Leave Application Management
- Allowance Management
- Payroll Management
- Pay-slip generation



MIS, DASHBOARD, REPORTS



In 3Q ERP, Management Information System (MIS), Dashboards, and Reports play crucial roles in providing valuable insights. The top management and the stakeholders can have a bird's eye view of the activities going on in the company.

These dashboards also serve as the place of visibility for approvals put at various levels and in various processes.

The reports help in summarizing data over a period of time and can give useful inferences for making sound decisions.



Integration with Business Intelligence Tools



Bird's-Eye View

Get a consolidated view of key business activities.



Approval Visibility

Monitor approvals across levels and processes.



Decision Support

Make informed decisions with meaningful insights.



THANK YOU

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